



Monday, October 7, 2019

Subject : Bidding 7s Championships Series

Dear Rugby Unions,

Rugby Europe has recently undertaken to review the processes of Events' attribution to the host unions, in order to offer better conditions to all Unions in their decision making process regarding a possible event hosting. This is part of the overall strategy defined for the new cycle 2020-2024.

Regarding the Tender process for our events, we have aimed to enhance the following points in particular:

- To provide clarity around the hosting conditions and hosting requirements
- To give more time to the candidates to both prepare their bids and their event when the bid is successful
- To define the competition calendar earlier to facilitate the work of your technicians in terms of planning and reduce your travel costs
- To give more time to Host Unions to generate public bodies support & funding and commercial revenues
- To go with multi-year host contracts to provide stability and learning curve experience

Within this framework we have developed the two documents attached that are the Bidding Guidelines regarding the Rugby Europe 7 Grand Prix Series Events, renamed "Championships Series", and the Rugby Europe 7 Trophy Series and Conference 1 and 2 Events. You will find all the relevant details in these documents but please already note two important dates. The 14<sup>th</sup> of October is the deadline to receive your letter of intent, and the 31<sup>st</sup> of October is the deadline to receive your full bid document.

The only condition to submit a bid is to be a participating team of the tournament bid for, or in the case of joint men and women events to have at least one team in one of the tournament. Joined men and women event bids are mandatory for Championships Series and preferred but not mandatory for Trophy and Conference levels. Bids from private promoters are allowed and even encouraged as long as they are officially endorsed by a participating Union.

Rugby Europe will soon open the Tenders for the others competitions proposed at the calendar for the 2020 season and onwards.

Best regards,

Florent MARTY  
CEO Rugby Europe